

**AUTOMOBILE ENGINEERING & TECHNICAL SERVICES** 

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## PRESENTATION OVERVIEW



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#### **OUR BACK GROUND**





WORKSHOP SETTING
WAS INCORPLETATED IN 2001

AETS is a wholly owned Ghanaian business, a platinum member of World Confederation of Businesses (WorldCOB), a member of Bosch Car Service Network world-wide and Chartered Institute of Logistic and Transport - CILT, Ghana

Our workshops offer servicing, diagnostics, mechanical repair, collision repair and spraying works for all vehicle makes as a credible alternative to main dealerships since incorporated in 2001, we also provide comprehensive business package, supported by international networking, membership initiatives and Technical support.

We won the "BIZZ BUSINESS EXCELLENCE AWARD in 2020" by WorldCOB, a Houston (USA) based organisation and BOSCH QUALITY ASSESSMENT AWARD in 2019 by Robert Bosch Ghana respectively.







#### **OUR VISION & MISSION**





UNDERTAKING VEHICLE SYSTEMS UPDATE (PROGRAMING)

#### **OUR VISION**

To be the established leader among independent garages (workshop), satisfying the expectations of customers and shareholders, providing a full range of cost efficient and high quality services, through the optimization of information technology and efficient industry network

#### **OUR MISSION**

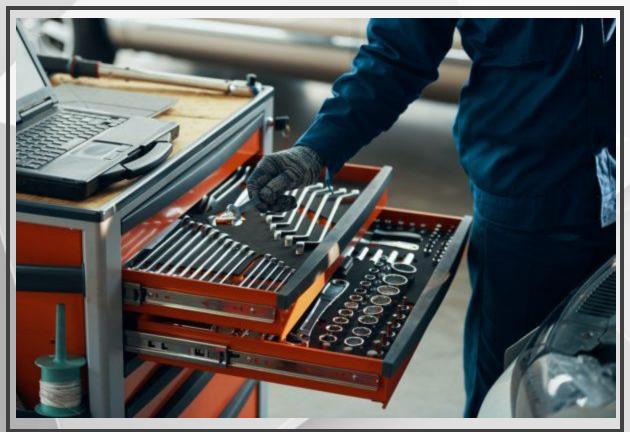
To provide quick, efficient and reliable service to our customers on consistent basis

Maintain a warm and vibrate relation with our customers to ensure that we understand their needs and are in the position to serve their interests

Provide flexible operating hours to serve the diverse needs of our customer

## **TOOLS & EQUIPMENT**





- Multiply Diagnostics and Programing Machines
- Car Lifting Platforms
- Air Condition Workstation Machines
- Accident and Car Frame Repair Machines
- Specialize Tools
- Dent Puller Machines
- Oven Spray Boot Assembly
- Mobile Maintenance Van
- Bosch ESI-tronic Workshop Maintenance Management System (WMMS)
- And many more

**SOME TOOLS & EQUIPMENT** 

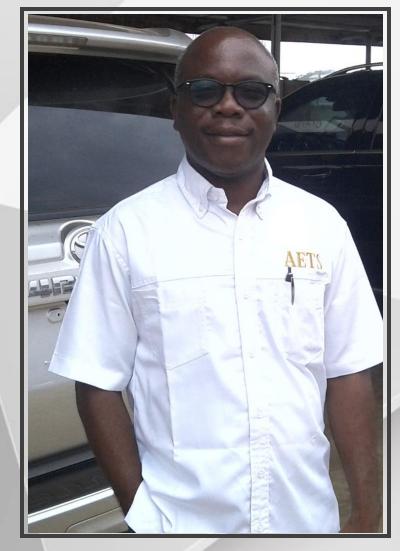






## **MANAGEMENT**





TECHNICAL DIRECTOR
MSc, BTECH, HND, MVT II&I, MVM

Mr. Ebenezer K. Dankyi, Technical Director and leader of business, is an Automotive Engineer by profession and holds MSc Degree in Automotive Engineering.

He served in various capacities in the automobile maintenance industry spanning over twenty-five years. He is ably supported by other graduates - Automotive Engineers, Technicians and administrators for the day to day running of the service and Training Centers.

He was awarded the BIZZ BUSINESS EXCELLENCE AWARD, and the WORLD LEADER BUSINESSPERSON AWARD in 2020 by World Confederation of Businesses a Houston based organization, for his management creativity, achievement, product/service quality and innovations.

He also contributed to the development of Competency Based Curriculum for Automotive Mechatronics and the establishment of Sector Skills Body for the Automotive Industry in Ghana under the auspices of NVTI/GTZ and COTVET in 2019 and 2020 respectively













fifteen Mechanics, Service Advisors, spare part
Manager and a Procurement Officers

Our professional services are designed to maintain

AETS has Ten senior Engineers and Technicians,

Our professional services are designed to maintain integrity and independence by ensuring that staffs with requisite skill and experience undertake assignments at all times.

This team of professionals are the reasons for all the awards and recognitions both local and international

SOME MEMBERS OF THE ENGINEERING TEAM AWARD WINNING TEAM, 2019 & 2020







#### **COOPERATE MEMBERSHIP AND PARTNERS**





Bosch Car Service Network, World-wide



Platinum Member, World Confederation of Businesses



**Chartered Institute of Logistic** and Transport, Ghana

## **AWARDS & APROVALS**



















## **OUR OPERATIONAL PROCEDURE**





#### **OPERATIONAL CYCLE**

- i. Service Appointment
- ii. Customer Receiving
- iii. Job Allocation
- iv. Job Allocation
- v. Diagnosis & Repair
- vi. Diagnosis & Repair
- vii. Quality Inspection
- viii. Delivery
- ix. Follow Up







### **OUR PRODUCTS AND SERVICES**



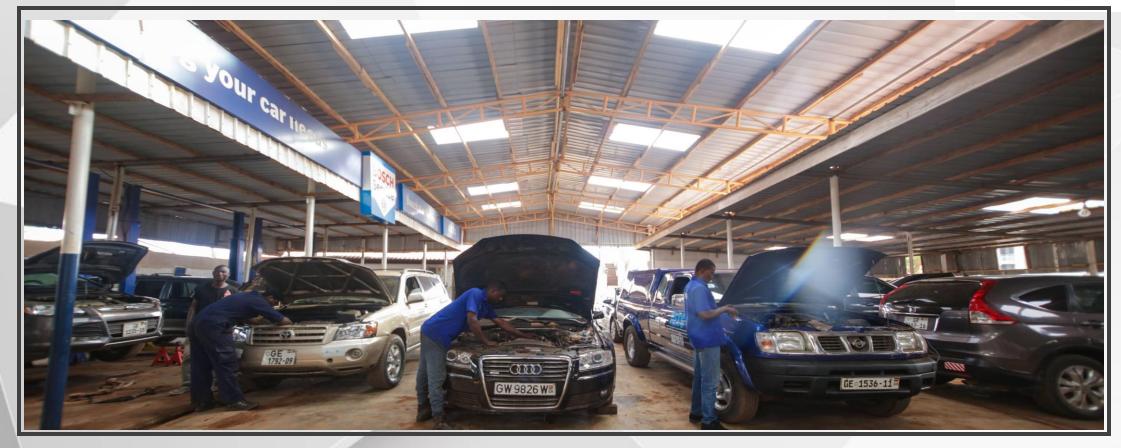






#### **MECHANICAL REPAIR**





The workshops are centrally located and has capacity to admit over forty-one vehicles daily.

our regular routine includes Engine diagnosis, Exhaust gas analysis, Periodic maintenance

General electronics and engine mechanical repair works, brakes, suspension

## **AUTO SPRAY AND PAINTING**



## **Automated Auto Oven Spray Machine Assembly**











AETS has one of the most advanced auto Oven Spray machine Assembly in the Ghana. This equipment, characterized by accuracy is suitable for perfect spray works during day and night operations.

## **COLLISION/BODY REPAIR**





AETS has one of the most advanced auto Collision and Car Frame repair System in Ghana. Our auto body alignment and collision/frame repair machines, dent pulling and spot welding equipment ensure high quality repair of accident vehicles.

This equipment, characterized by accuracy is suitable for perfect for body shaping, maintenance, and repair of cars, SUV, microbuses, light and heavy trucks respectively

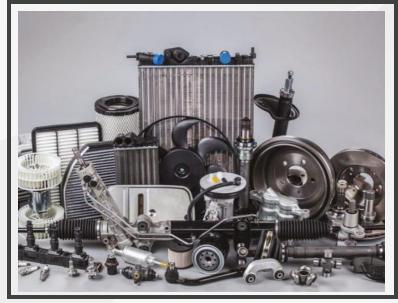
Our regular service at this facility include: comprehensive repair of "Home used" accident vehicle bents and Rust repair and Body Building

#### **AUTOMOTIVE SPARE PARTS**









AETS partners with BOSCH Ghana for the supply of genuine automotive spare parts, chemicals and lubricants of good quality, at reduce cost and under warranty.

This partnership compliments our mandate to provide quick service delivery by cutting down cost and unnecessary delays resulting from parts acquisition

### **MOBILE WORKSHOP SERVICES**





MOBILE VAN (PICK-UP)
SERVICE DELIVERY AT YOUR STEP

Our mobile workshop team is fully- equipped, not just for a breakdown service – but also to offer convenient and competitively priced vehicle servicing and fleet maintenance at your door step.

#### These services include:

- Car servicing
- Car repair
- Fleet maintenance
- Diagnostics and
- Pre Purchase Inspection







#### TRAINING AND CONSULTING





TRAINING SESSION, AETS STAFFS

AETS believes that vehicle Maintenance Management Systems are to be studied and determined from an engineering point of view, based on vehicle system structures and conditions under which they are to be diagnosed, repaired and used

Our training workshops are carefully designed to include modules that are critical and relevant to the Ghanaian industry context with focus on Automotive Technicians, Mechanics and Drivers.

As consultants, we provide our clients with quick hassle-free way to purchase their vehicles, focusing on how to choice the most suitable vehicle make and type that meet their intended purpose, how to maintain and run fleets that aims at having value for money and much more.

#### **OUR CLIENTALE**





We serve a network of over fifty exclusive businesses and Organizations including the Banks, Insurance Companies, MMDA's, Catering Service Providers, Manufacturing and individuals within Greater Accra, Tema, Kasoa, Somanya and Koforidua catchment areas

NETWORK OF EXCLUSIVE CLIENTS (BUSINESSES AND ORGANISAIONS)







#### **REVIEWS AND TESTIMONIALS**





#### A.C.P Rahik Mahama

AETS has been absolutely remarkable in their ability to respond promptly to any issue I've had, even on the most inconvenient days.

Their service is professional and they're very honest and transparent in their dealings, and I highly recommend them.



#### Mad. Dorethy A Frimpong

AETS offers unique services: They use genuine parts, prices are good and their human relations is excellent. They also give technical advice and reasons for change of parts. Try and service your car with them. They are on top.



#### **Pastor Solomon Ayietey**

Prompt and Professional Attention to all clients: I.C.T Expertise makes AETS a fully modern engineering company.



#### Mr Peter Wih-Sika

AETS shows and exhibit professional competence in what they do. They indeed deliver quality and timeous work and customer are their ultimate priority.







## **OUR CONTACT**





**HEAD OFFICE**,

MADINA, REDCO FLATS – ACCRA, GHANA

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**WORKSHOP COMPLEX** 

AMRAHIA – ACCRA, GHANA

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# THANKS

**SERVICE ADVISING TEAM** 

"We pride ourselves on our professionalism and quality workmanship - ensuring we do the job right first time every time"